

When the going gets tough, good coaches get great results!



Announces the.....

Coaching For Results - Skills Development Workshops.

This Coach Training Program for Managers is based on the research and writing of Harvard Business School Professor Linda Hill, this program combines on-line content and tools and face-to face training sessions, to equip your leaders with the confidence, courage and skills to produce breakthrough results.

This program will enable managers to:	This program will enable your company to:
<ol style="list-style-type: none"> 1. Learn coaching by mastering the 5 essential coaching skills, 2. Develop a coaching approach and style that opens up room for exploration, excitement and engagement by team members 3. Acquire powerful tools for managing the coaching process. 	<ol style="list-style-type: none"> 1. Significantly improve communication effectiveness between leaders and their teams. 2. Tap into the creativity of team members. 3. Drive improvements in performance by changing the perspectives of managers and their teams, 4. Improve staff retention and profitability.

"We identified coaching as one of the core training needs.....this program has broadened my perspective, I have benefited tremendously and based on the response from managers I am pleased we did this one. The program has surpassed my expectations". – Ruby Anderson – AVP Training, Guardian Life Jamaica

Program Structure, Content, Tools & Pricing

Programs	Coaching For Results
Delivery Methodology	<ol style="list-style-type: none"> 1. Starts with a 1 day Coaching Fundamentals session followed by 2. Three 3-hour interactive coaching sessions where the tools and practices of coaching are applied to the daily opportunities and challenges of managing and leading people 3. Five webinars/conference calls for on-the-job support. 4. Pre and post workshop assessments.
Certification	A Harvard Business Publishing Certificate of completion (sample attached)
Classroom Dates	Mar.17 (Full Day), April 14, May 19 & June 16, 2009. (3 hours)
Pricing	U\$600.00 U\$500.00 per participant (includes 1 year access to Online program, breaks and lunch)

"I was a bit cynical. The only thing that excited me was the possibility of a Harvard certificate. The content has surpassed my expectations. Listening with understanding was new for me. I heard it before but what I learnt here was key" – Carol Hibbert – Assistant VP, Medicus Health

For More Information and Registration contact.

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REGISTRATION FORM

Course Title: Coaching For Results Stepping Up To Management

Course Venue: The College of Insurance & Professional Studies
 3A Richmond Avenue, Kingston 10

Workshop Dates:

Total Tuition: Coaching For Results - U\$600.00; Stepping Up to Management U\$975.00s

Company:		
Address:	City:	Country
Manager:	Tel #:	e-mail:

Kindly accept registration for the following individuals

	Participant	Email Address
1		
2		
3		
4		
5		

Please make your draft payable to Knowledge Works Consulting and return your completed registration form with payment to:

Knowledge Works Consulting

4 Gerbera Close, Mona Heights, Kgn. 6

• Ph: (876) 977-6227, 361-3048, 298-5335-6

Fax: (876) 946-1359

Attention: Sherine Thompson

Enclosed please find payment for _____ persons, in

US\$Draft # _____

Credit Card as detailed below

Visa MasterCard Keycard: Expiry:

Name of Cardholder:

Card Number:

Signature: